

Consultant's Profile

Ralf Krone

Senior Solution Consultant - Financial Operations

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Profile

Ralf Krone has been working for SAP since 1997 to June 2009. Since July 2000 he worked as a consultant in field of financial operations. Prior to that he was in charge of the FI module in the service and support department of SAP. As a solution consultant Ralf was involved in several projects related to accounts payable, accounts receivable and general ledger. Moreover, he has been supervising the topics electronic banking, SAP Cash Management, SAP Bank Communication Management, and SAP Dispute and Collections Management. Within the last 5 years he was primarily focused on SAP In-House Cash. Due to his his technical background he specialized in the optimization of IHC-systems utilizing the SAP BTE framework (BTE = business transaction event) as well as business add-ins (BAI) and customer exits.

SAP Experience – Summary

- Solution Consultant Financial Operation
- Strong product knowledge in the field of General Ledger, Accounts Payable, Accounts Receivable, Electronic Banking and Cash Management.
- Implementation experience of R/3 FI
- Industry experience the field of German Forces, Public Services, Chemical Industry and Commercial Enterprises
- ABAP programming: User-Exits
- ASAP implementation methods

Professional Experience & Certifications – Summary

- Apprenticeship as a merchant in wholesale and foreign trade
- MBA with an emphasis on computer science in economics
- 1 year work as a freelancer at IABG in Lathen (Ems)/ Germany, development of data bases by means of the Software Paradox

SAP Project Experience – Details

Customer	Telekommunikation Company, Bonn, Germany
Duration	Since 2009, ongoing
Industry	Telekommunikation
Project Description	Roll-Out and Enhancement of Existing In-House Bank
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none">– Migration of Multiple In-House Banks– Business Process Model– Solution Design– Implementation of Solution Design– Coding User-Exits/Business Add-Ins

Customer	Logistics Company, Bonn, Germany
Duration	Since 2012, ongoing
Industry	Logistics
Project Description	Implementation of SEPA and CGI Payment Formats within existing In-house Bank
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none">– Business Process Model– Solution Design– Technical Design– System Configuration and Coding

Customer	Pharmaceutical Company, Bad Homburg, Germany
Duration	8 months
Industry	Pharmaceutical
Project Description	Implementation of an In-house Bank
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none">– Business Process Model– Solution Design– Implementation of Solution Design

Customer	Telecommunication Company, Bonn, Germany
Duration	8 months
Industry	Telecommunication
Project Description	Integration of SAP payment processes into Swift
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none">Set up of a new architecture for payment processesImplementation of Customizing settings

Customer	Chemical Company, Leverkusen, Germany
Duration	4 months
Industry	Chemie
Project Description	Implementation of an In-house Bank

Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Business Process Model – Solution Design – Implementation of Solution Design – Coding of User-Exits/Business Add-Ins – Configuration of Payment File

Customer	Chemical Company, Bonn, Germany
Duration	5 months
Industry	Chemical
Project Description	Implementation of an In-house Bank
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Business Process Model – Solution Design – Implementation of Solution Design – Coding of User-Exits/Business Add-Ins – Configuration of Payment File

Customer	Electronic Company, Amsterdam, Netherlands
Duration	15 months
Industry	High Tech & Electronics
Project Description	Design, Prototyping and Implementation of SAP In-House Cash
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> Set up and definition of new processes Configuration of customizing settings Implementation and preparation of function- and integration tests Support of end-user training courses

Customer	Paper Company, Oslo, Norway
Duration	3 months
Industry	Paper
Project Description	Support during an upgrade project (to release ERP2005) in the application In-house Cash.
Role	Senior Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> Definition of new processes Configuration of Customizing settings Implementation and preparation of function- and integration tests Support of end-user training courses Developments of functional enhancements

Customer	Chemical Company, Wesseling, Germany
Duration	6 months
Industry	Chemical

Project Description	Support during an upgrade project (to release ERP2005) in the financial application
Role	Senior Solution Consultant
Responsibilities/ Deliverables	Configuration of FI-Customizing settings Implementation and preparation of function- and integration tests Support of end-user training courses
Customer	Automotive Company, Friedrichshafen, Germany
Duration	6 months
Industry	Automotive
Project Description	Implementation of the In-House Cash solution linked with customer specific enhancements (development project) based on R/3 46B, e.g. Enterprise 1.1
Role	Solution Consultant
Responsibilities/ Deliverables	Implementation of FI-Customizing settings and instruction of the customer Communication to the development department due to the customer enhancements Support service for customers during going life ABAP programming: User-Exits
Customer	Telecommunication Company, Bonn, Germany
Duration	8 months
Industry	Telecommunication
Project Description	Implementation of the In-House Cash Release ERP2004 (RampUp-Project)
Role	Solution Consultant
Responsibilities/ Deliverables	Implementation of Customizing settings and instruction of the customer Communication to the development department due to the customer enhancements Support service for customers during going life
Customer	Chemical Company, Düsseldorf, Germany
Duration	6 months
Industry	Consumer Products
Project Description	Implementation of the In-House Cash solution linked with customer specific enhancements (development project) based on R/3 46B, e.g. Enterprise 1.1
Role	Solution Consultant

Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Implementation of FI-Customizing settings and instruction of the customer – Communication to the development department due to the customer enhancements – Support service for customers during going life – ABAP programming: User-Exits
Customer	Federal Defense Forces, Bonn, Germany
Duration	24 months
Industry	Defense Forces
Project Description	Implementation project including process redesign by means of a variety of SAP-components, such as FI, CO, MM, PS, PP, PLM, SD, HR and some trade-specific components, such as EH&S, PSM and IS-DFPS (Defense Forces and Public Security) based on R/3 46C2M
Role	Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Setup of a Business Blueprint – Configuration / realization of the debit concept – Concept customer-specific requirements – Main reference person for questions concerning development in the field accounting
Customer	Public Sector Company, Wiesbaden, Germany
Duration	12 months
Industry	Public Service
Project Description	R/3 46B Implementation of SAP-components: FI-FM, FI, CO Design of a reference model
Role	Solution Consultant
Responsibilities / Deliverables	<ul style="list-style-type: none"> – Setup of a debit concept – Configuration / Realization of a debit concept
Customer	Retail Company, Essen, Germany
Duration	13 months
Industry	Retail
Project Description	R/3 46C Implementation of SAP-components: agency business, FI, Cash-Management and extensive self-development
Role	Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Implementation of FI-Customizing settings and instruction of the customer – Design / realization of EDI-advice – Implementation and preparation of function- und integration tests – Support of end user training courses – Support service for customers during going life – ABAP programming: User-Exits

Customer	Chemical Company, Düsseldorf, Germany
Duration	8 months
Industry	Consumer Products
Project Description	Preparation for implementing an In-housebank
Role	Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Adapting of the payment program – Realization of User-Exits – Customizing in the field of payment medium programs

Customer	Chemical Company, Leverkusen, Germany
Duration	17 months
Industry	Chemical
Project Description	Implementation of financial accounting in consideration of a Inhousebank handling based on R/3 46C
Role	Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Implementation of FI-Customizing settings and instruction of the customer – Implementation and preparation of function- and integration tests – Support of end-user training courses – Support service for customers during going life – ABAP programming: User-Exits

Customer	Retail Company, Langenfeld, Germany
Duration	4 months
Industry	Retail
Project Description	R/3 470 Implementation of Financial Accounting and Cash-Management
Role	Solution Consultant
Responsibilities/ Deliverables	<ul style="list-style-type: none"> – Business Process Model Financial Accounting – System Setup – Preparation and Execution of Functional and Integration Tests – Go-Live Support – Coding of User-Exits

Other SAP-Related Experience

Degree-1	Fachhochschule, Osnabrück
SAP Certification	<ul style="list-style-type: none">- AC225 Debitorenbuchhaltung- Z6.4.1.3.6. ZBC430 ABAP/4 Dictionary- AC205 Integrierter Einzelabschluß- Z6.4.1.4.3. ZCA920 Entwick.von Internetanwendungen- AC250 Konfigurat. u. Org. Finanzbuchhaltung- AC805 Cashmanagement- ZD45FI Delta 3.X-4.5 in FI- ZAC410 Kostenstellenrechnung- ZAC415 Gemeinkostenaufträge- AC610 Profitcenter-Rechnung- AC220 Spezielle Ledger- CA535 Materialbewertung- AC530 Istkalkulation/Material Ledger- AC305 Anlagenbuchhaltung- PDEFIN mySAP Financials FSCM- RAFSC1 SAP Dispute Management 2.0- BC401 ABAP Objects
Citizenship	German
Languages	English (fluent)